

SMALL BUSINESS EXCHANGE

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Voice of Small, Emerging Diversity Owned Businesses Since 1984 • NEWS • INFO • BIDS

The Comeback and Competition of the Inner City

Two new studies explore the movement of businesses and people back to the city, but outside the central business district.



By Richard Florida

In the 1950s and 1960s, America's inner cities experienced sharp declines as people and businesses moved out to the suburbs. By the early 1970s, one of my urban planning professors at Rutgers went so far as to dub the inner city "a sandbox," with federal transfers being used to essentially placate disadvantaged residents. But over the past decade or so, inner cities have staged a comeback, leading to what's been dubbed a "great inversion" as people and jobs move back to and near downtown, and poverty and disadvantage increasingly take up residence in the suburbs.

Still, a debate has emerged among urban scholars as to what kinds of cities have really made a comeback and how much growth continues to be centered in the suburbs. When the economist Jed Kolko crunched the latest Census figures, he found urban revival to be limited to the young, skilled, and

affluent (who can afford and are contributing to escalating housing prices), while the suburbs continue to account for more growth.

Two new studies published in *Economic Development Quarterly* contribute to this important debate by taking a close look at the extent of employment growth in the inner city, and the business clusters that are driving it. The studies are informed by the work of the Harvard business professor Michael Porter, whose research focuses on the role of clusters of businesses, among other factors, in shaping the competitiveness of the inner city.

Competition and employment growth

The first study, by Daniel Hartley of the Federal Reserve Bank of Chicago and Nikhil Kaza and T. William Lester of the University of North Carolina, Chapel Hill, uses Census Bureau data to track employment growth among inner cities in 281 metros between 2002 and 2011. The study defines the "inner city" in two ways. The first, broad definition defines the inner city as all neighborhoods or Census

tracts outside the Central Business District in the principal city of a metro area. The second, narrower definition is more in line with Porter's original definition of the distressed inner city, which is limited to neighborhoods or tracts with median household incomes below 80 percent of the metro median and unemployment rates more than 25 percent higher than in 2000. To get at this, the study uses a special Census dataset, which includes information on where workers work and live. The study identifies competitive inner cities as those that benefitted from job gains across the metro and saw an increase in the share of jobs located in the inner city.

The study finds substantial evidence of an inner-city rebound. Inner cities gained over 1.8 million new jobs from 2002-2011—a growth rate of 6.1 percent, just slightly less than the suburban rate of 6.9 percent. Employment growth in the inner city also surpassed that of the suburbs (3.6 percent vs. 3 percent) during the years 2009-2011, after the economic crisis. Kolko's analysis of population growth (rather than employment growth) for more recent years suggests a slowdown of this urban revival.

This growth in inner-city employment is not limited to one part of the country, but extends across almost all regions, according to the study. Inner-city employment increased in eight out of nine Census regions (all but the East North Central, or Rustbelt, region) between 2002 and 2011, as the chart on page 9 shows.

... six out of nine regions saw faster employment growth in their inner cities compared to their suburbs.

This effect was again even more pronounced during the immediate post-crisis period (2009-2011), when six out of nine regions saw faster employment growth in their inner cities compared to their suburbs.

While large, dense metros such as New York and San Francisco saw higher employment growth in their inner cities, more sprawling metros such as Dallas and Houston saw faster and more significant growth in their suburbs. Meanwhile, metros such

Continued on page 9

Want to Increase Minority Entrepreneurship? Make Incubators More Inclusive

By Lena Ferguson and Kim Zeuli

Last year's first ever White House Demo Day, for which entrepreneurs were invited to the White House to present their ventures, focused on inclusive entrepreneurship. At the heart of the growing political interest in minority entrepreneurship is a well-documented underlying problem: While minorities make up over one-third (36 percent) of the U.S. population, only 18 percent of U.S. firms are minority-owned.

Incubators, which are designed to address the networking, education and capital challenges that all, but especially minority, entrepreneurs face, are a promising strategy for increasing minority entrepreneurship numbers. However, minorities represent a small percentage of the firms being supported by incubators. How can we get incubators to be more inclusive?

One solution might be to establish more incubators in inner cities (the subject of our latest infographic), which have high concentrations of minority entrepreneurs. While inner cities only make up 10 percent of the population nationwide, 21 percent of minorities live there. But most incubators are located in higher-income, less diverse communities. ICIC's 2015 analysis of the location of incubators in nine states (California, Louisiana, Massachu-

setts, Michigan, Missouri, New Jersey, New York, Washington and Wisconsin) identified 261 incubators, of which only 24 percent were located in an inner city.

Detroit is just one city that offers a compelling argument for more inner city incubators. In Detroit, an estimated 86 percent (1,237) of minority-owned firms with paid employees are located in the inner city. We found four incubators in Detroit's inner city and estimate that collectively they can support just 11 percent of minority entrepreneurs, and that's if their representation was 100 percent, which typically it is not.^[4] If minority entrepreneurs can't access the support they need in these incubators it could limit the numbers of successful minority-owned businesses.

One just has to look at Detroit's successful incubators to understand the significant impact these organizations could have on growing minority entrepreneurs across all sectors, such as food, fashion, retail and tech.

One inner city Detroit incubator helping minority entrepreneurs succeed is Detroit Kitchen Connect. In 2014, Detroit Kitchen Connect supported 18 entrepreneurs, and 90 percent of them were minorities.

Detroit Kitchen Connect is run by the Eastern Market Corporation, a nonprofit economic develop-

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Community Outreach

2016 Hero Awards

The San Francisco Human Rights Commission's ("HRC") Equity Advisory Committee ("EAC") is now accepting applications/nominations for the 2016 Human Rights Commission "Hero Awards" recognizing students, individuals and organizations for their outstanding contributions in organizing communities for justice. Applications/nomination forms may be found at: <http://www.sf-hrc.org>.

With these awards, the HRC honors individuals and organizations who, through sustained advocacy and community organizing, advance social justice in San Francisco's diverse and multicultural communities. In addition, the HRC hopes to engage the City on the collective importance of recent civil rights successes and challenges in San Francisco. The awards will recognize honorees in three categories:

The HRC HERO Award for Organizations. The HRC seeks to recognize organizations and programs that, through community organizing and advocacy, secure, protect, and promote human rights for all people. Organizations and programs of all sizes, experiences, and levels of development will be considered.

The HRC HERO Award for Students. The HRC seeks to honor San Francisco's young leaders. Outstanding grade school, middle school, high school, college or post-graduate level students will be honored for sharing their experiences and ideas on community organizing in San Francisco. Interested students are encouraged to submit a short essay (please see application for more details).

The HRC HERO Award for Individuals. The HRC seeks to recognize individuals for their outstanding leadership in and contributions to organizing San Francisco's diverse communities for justice.

Submission instructions and eligibility information can be found on the applications. The deadline to submit an application/nomination form is Friday, July 1, 2016 at 5 p.m., and will then be reviewed by the selection committee.

To submit an application/nomination form or for more information, please contact Veronica Garcia at veronica.garcia@sfgov.org.

Source: *San Francisco Human Rights Commission*



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Success Stories

One Planet Granola, San Francisco



Rana Madahat, President and her daughter Sandra

BACKGROUND

One Planet is dedicated to nourishing families all over the planet with delicious and organic foods, made from all the highest quality ingredients. Family company, Rana, Sandra and Issa Madanat, launched One Planet from their small town café

in Ross, California in 2010. The company believes their granola and sustainable practices, reflects the deep belief that living consciously is the essence of our own wellbeing and the planet.

One Planet organic and gluten free granola is currently selling at Whole Foods, Raleys, Nob Hill

Foods and other independent groceries; through established distributors, such as Renaissance Specialty Foods, The Good Stuff Distributor, Nature's Best and DPI Specialty Foods; and direct to corporate offices, vending machines and e-commerce avenues with amazon and abesmarket.com.

CHALLENGES

One Planet organic and gluten free granola was experiencing fast growth and realized a need for investment capital to fully benefit in lowering product costs, as well as expanding in well established distribution channels. With limited resources as well as the family running their small cafe during the day it was difficult to maintain a growing business.

ACTIONS

- **Planning:** An overall evaluation of company goals, lowering cost of goods, raise sales and investment for growth.
- **Financial:** Bank loans, equity investment and business loan packages. Investment pitches were fine tuned for presentations.
- **Sales Focus:** Sales, marketing and business development focused on local northern California territory, as well as expansion of sales team.

RESULTS

- **Revenues:** Revenues are up more than 50% during the first year and were able to lower cost of goods by 20%.
- **Head Count:** Employees started with 2 in 2010 and expanded to a team of eight in 2013.

- **Investment:** One Planet was able to secure a private investor to expand in inventory, commercial packaging machinery and packaging.

"One Planet Foods has benefited tremendously from working with Anni Minuzzo. She has guided us from vision to profitable company. Her experience with a wide variety, including herself, specialty food owners helped direct our company growth, which lead us to the success and awareness we have now. I look forward to working with her for many years to come."

We are people who are inspired by eating and living consciously. At One Planet Foods we strive to help people transform their lives through conscious nutrition. Our goal is to let you know that it is unnecessary to make huge sacrifices with taste in order to eat nutritiously. Together we can work on bettering ourselves, the people around us and the planet.

One Planet Foods LLC
Owner(s): Rana Madanat, Sandra Madanat and Issa Madanat
San Francisco, CA
Website: www.oneplanetgranola.com
Email: Sandra@oneplanetgranola.com

Source: <http://sfsbdc.org/node/20924>

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Transportation

Report: Bad roads, public transit top list of Bay Area's most-needed transportation projects

By Erin Baldassar

Fixing the Bay Area's deteriorating roads and improving public transit topped the list of the region's 30 most-needed transportation projects, according to a report released today from transportation industry nonprofit TRIP.

TRIP policy and research director Rocky Moretti said the region is facing a dual challenge in preserving the existing transportation network and also expanding that network to accommodate explosive growth in the region. The list represents projects that will keep Bay Area residents, and the economy, moving, he said.

"We looked at the impact on the region's economy, on the public's ability to get places and their level of mobility, and on the level of safety," Moretti said.

At the top of the list was fixing the Bay Area's bad roads. TRIP, a Washington, D.C.-based organization, released a report in July showing drivers in the San Francisco and Oakland metropolitan areas spend the most in the country on their cars as a result of failing roads. The July report rated a whopping three-quarters of roads in the region as being in poor condition.

The bulk of the projects on the list, however, emphasized investments in public transit. The report identified \$143.9 billion in needed transit

operations and capital improvements for BART, the SFMTA, VTA, and AC Transit to "maintain or improve transit operations in the region." The report also outlined specific projects, including the BART extension to San Jose, completing the Transbay Transit Center, creating a VTA express lane network, and adding bus rapid transit lines in Alameda and Santa Clara counties.

The report also outlined more than \$54 billion in needed investments on eight specific road- and highway-related projects in the Bay Area, some of which have funding identified. Those projects included interchange upgrades in Contra Costa, Solano and Napa counties; highway widening projects in Santa Clara, Marin and Sonoma counties; and the expansion of express lanes throughout the region.

Finally, the report cited seismic upgrades to the Golden Gate Bridge and the Transbay Tube, the latter of which is already funded, as essential to ensuring the integrity of the region's transportation network, and improvements to the Port of Oakland as critical to the region's economy.

The projects were identified with input from representatives of Caltrans and the Metropolitan Transportation Commission, Moretti said.

TRIP is a nonprofit organization funded by insurance companies, equipment manufacturers, distributors and suppliers, labor unions, and businesses involved in highway and transit engineering and construction, according to its website.

Erin Baldassar covers transportation. Contact her at 510-208-6428, or follow her on Twitter: @e_baldi.

Source: <http://www.enr.com>



A bicyclist rides through crumbling pavement along Foxworthy Ave. near Meridian Ave. in San Jose, Calif. on Friday, Jan. 23, 2015. The Bay Area is spending more dollars for road maintenance than they were just a few years ago. (Gary Reyes)

California Sub-Bid Request Ads

GOLDEN GATE CONSTRUCTORS

11555 Dublin Boulevard • Dublin, CA 94568-2909 • Phone: (925) 829-9220
Estimator: ALAN MCKEAN • Website: www.desilvagates.com
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Golden Gate Constructors (GGC) is preparing a bid as a Prime Contractor for the project listed below:

**TAXILANES H & M REALIGNMENT AT SAN FRANCISCO INTERNATIONAL AIRPORT,
Contract No. 10005.61,**

Local Business Enterprise Requirement is 20%

OWNER: CITY AND COUNTY OF SAN FRANCISCO -

San Francisco International Airport,

Jason G. Yuen Architecture and Engineering Building, 676 N. McDonnell Road, Conference Room C,
San Francisco, CA 94128

BID DATE: MAY 25, 2016 @ 2:00 P.M.

We hereby encourage responsible participation of Local Business Enterprises, and solicit their subcontractor or materials and/or suppliers quotation for the following types of work including but not limited to:

**CEMENT TREATED BASE SUPPLIER, CLEARING AND GRUBBING/DEMOLITION, ELECTRICAL, FENCING/
BLAST DEFLECTOR FENCE, HAZARDOUS MATERIAL, MINOR CONCRETE, MINOR CONCRETE STRUCTURE,
PCC PAVING, SLURRY SEAL, STRIPING, SURVEY/STAKING, SWPPP/WATER POLLUTION CONTROL
PLAN PREPARATION, UNDERGROUND, TRUCKING, WATER TRUCKS, STREET SWEEPING, AGGREGATE
BASE MATERIAL, HOT MIX ASPHALT MATERIAL.**

Plans and specifications may be reviewed at our office located at 11555 Dublin Boulevard, Dublin, CA or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:7pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner.

Fax your bid to (925) 803-4263 to the attention of Estimator Alan McKean. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: www.dir.ca.gov/Public-Works/PublicWorks.html

If you need support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). GGC is willing to breakout portions of work to increase the expectation of meeting the LBE requirement.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. GGC is an equal opportunity employer.

SHIMMICK CONSTRUCTION

8201 Edgewater Drive, Suite 202 • Oakland, CA 94621
Phone (510) 777-5000 • Fax (510) 777-5099

DBE Subcontractor/Supplier Bids Requested For:

San Francisco Bay Area Rapid Transit District

Powell Street Station Ceiling Upgrades

Contract No. 151F-130A

Bid Date: June 7, 2016 at 2:00PM

Fax all quotes to 510-777-5099

Requesting certified DBE Subcontractor and Supplier Quotes on: **Pipe, Electrical & signals, Construction Area Signs, Clean & Paint Steel, Lighting, Structural Engineer, Seismic Engineering, Drywall Construction, Wall Covering, Ceramic Tile, Floor Covering, Additions, Alterations & Repair, Fire Sprinkler Plumbing, Construction Clean Up, Demolition**

Contract Documents may be obtained from the District Secretary's Office, San Francisco Bay Area Rapid Transit District, in person on the 23rd Floor at 300 Lakeside Drive, Oakland, CA 94612 or are available for viewing by appointment only at Shimmick Construction's Office: 8201 Edgewater Drive, Suite 202, Oakland, CA 94621.

Subcontractors and Suppliers interested in this project may contact John Haddad by phone at (510) 777-5074.

100% Performance and Payment bonds with a surety company subject to approval of Shimmick Construction Company, Inc. are required of subcontractors for this project. Shimmick Construction will pay bond premium up to 1.5%. Subcontractors will be required to abide by terms and conditions of the AGC Master Labor Agreements and to execute an agreement utilizing the latest SCCI Long Form Standard Subcontract incorporating prime contract terms and conditions, including payment provisions. Shimmick Construction's listing of a Subcontractor is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with the Subcontractor's price quote. Shimmick Construction requires that Subcontractors and Suppliers price quotes be provided at a reasonable time prior to the bid deadline to enable a complete evaluation. For assistance with bonding, insurance or lines of credit contact Scott Fairgrieve at (510) 777-5000.

California Sub-Bid Request Ads

D&H Construction is requesting subcontractor and supplier bids for a project at
350 Ellis Street in San Francisco, CA.

Scope: Rehabilitation of a 13-story, 96-unit apartment building with Type I construction. The work will consist of hazmat abatement, upgrades (bath, kitchen, flooring), a common area and office remodel, new windows, roofing, upgrades for HVAC, new fire sprinkler install, electrical upgrades, landscaping, site work, and minor addition at the rear yard.

Requirements: Project Labor Agreement, prevailing wage requirements, HUD Section 3, and City and County of San Francisco First Source hiring.

Job Walk: Tuesday, May 24, 2016, 10:00AM

Bid Due Date: Friday, June 3, 2016, 2:00PM

Bid Documents: Bid documents available at <https://app.box.com/s/sk1nt4khp6d0f41ualyjlwibovt9d7up> (free download) or the San Francisco's Builders Exchange.



Phone: 510.237.7883, ext. 110 or 105 • Email: bids@dh-construction.com
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SYBLON REID

P.O. BOX 100 • Folsom, CA 95763

Phone: (916) 351-0457 • Fax: (916) 351-1674

Contact: Karen Reichenberger

Sub-Bids Requested From MBE, WBE, DBE, DVBE Subcontractors & Suppliers for:

City of Auburn

2016 WWTP Secondary Treatment Improvements Project • Project No. SP05

Location: Auburn, CA

Bid Date: June 16, 2016 @ 3:00PM

Trades Solicited:

Blasting, Painting, Pumps, SWPPP, Rebar, HVAC, Erosion Control, Misc Metal, Caulking & Sealants, SCADA, Trucking, Filter Fabric, Mortar & Masonry Grout, Hand and guard rail, Demolition, Instrumentation/Mechanical, Sluice, Slide and Flap Gates, Waterproofing, Dewatering, Paving, Precast Utility Vaults & Catch Basins, Chemical Storage Tanks, Electrical, Surveying, Steel, Ductile Iron, plastic pipe & Accessories, Concrete

If a portion of the work is too large for you to handle, contact us and we will try and break it into smaller portions

Subcontractors and suppliers must be licensed to conduct business in the state of California. Must be able to provide payment and performance bonds provided by approved surety company. SRC will pay bond premium up to 1.5% of subcontract amount and will assist with insurance compliance. SRC will work with subcontractors on joint check agreements. Plans and specs are available for viewing at our Folsom office and upon request will provide FTP site for electronic viewing of project.



11555 Dublin Boulevard • P.O. Box 2909 • Dublin, CA 94568-2909
 (925) 829-9220 / FAX (925) 803-4263

Estimator: Zack Harwell • Website: www.desilvagates.com
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DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

CITY OF HAYWARD –

FY 2016 PAVEMENT REHABILITATION PROJECT, PROJECT NO. 05204, DISADVANTAGED BUSINESS ENTERPRISE AND WOMEN BUSINESS ENTERPRISE

OWNER: City of Hayward Department of Public Works

777 "B" Street, Hayward, CA 94514-5007

BID DATE: May 24th, 2016 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantage Business Enterprises & Women Business Enterprise, for the following types of work and supplies/materials including but not limited to:

Adjust Iron, Cold Plane, Construction Area Sign, Crack Sealing, Emulsion Supplier, Minor Concrete, Paving Fabric, Striping, SWPPP Prep/ Water Pollution Control Plan Prepare, Trucking, Water Trucks, Street Sweeping, Hot Mix Asphalt (Type A) Material

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is [ftp@desilvagates.com](ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com) and password is [f7pa55wd](ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com)) or from the Owner: City of Hayward Department of Public Works, 777 "B" Street, 2nd Fl., Hayward, Ca 94541, Ph. 510-583-4730.

Fax your bid to (925) 803-4263 to the attention of Estimator Zack Harwell. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an equal opportunity employer.



11555 Dublin Boulevard • P.O. Box 2909 • Dublin, CA 94568-2909
 (925) 829-9220 / FAX (925) 803-4263

Estimator: GARRY DAY • Website: www.desilvagates.com
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DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

CANDLESTICK POINT / HUNTERS POINT SHIPYARD PHASE II REDEVELOPMENT PROJECT SUB-PHASES CP-02,03,04

Small Business Enterprise goal assigned is 50%

OWNER: LENNAR / CP DEVELOPMENT CO LP; HPS DEVELOPMENT CO LP
 1 Sansome Street, Suite 3200, San Francisco, CA 94104

BID DATE: MAY 27, 2016 @ 5:00 P.M.

We hereby encourage responsible participation of local Small Business Enterprises/Local Business Enterprises, and solicit their subcontractor or materials and/or suppliers quotation for the following types of work including but not limited to:

WET UTILITIES (STORM DRAIN, SANITARY SEWER, LOW PRESSURE WATER LINE, HIGH PRESSURE WATER LINE)

Plans and specifications may be reviewed at the following locations:

- At the Construction Assistance Program (CAP) located at 690 Hudson Avenue, Trailer B, San Francisco, CA 94124 phone number (415) 549-7393.

- At our office located at 11555 Dublin Boulevard, Dublin, CA 94568 or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is [ftp@desilvagates.com](ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com) and password is [f7pa55wd](ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com)).

Information is also available on the City and County of San Francisco's website at <http://mission.sfgov.org/ocabidpublication/#close> and on the OCII website at <http://mission.sfgov.org/OCABidPublication/BidDetail.aspx?K=10834>. The deadline for questions is May 17, 2016 at 5:00 PM. A pre-bid meeting will be held on May 12, 2016 at 10:00 AM located at Building 101, 101 Home Avenue, San Francisco, CA 94127.

Fax your bid to (925) 803-4263 or email it to gday@desilvagates.com to the attention of Estimator Garry Day. If you have questions for the Estimator, call at (925) 361-1587.

If you need support services and assistance in obtaining bonding, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 361-1587. DGC is willing to breakout portions of work to increase the expectation of meeting the SBE/LBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB and subject to the Project Labor Agreement (PLA). DGC is an equal opportunity employer.



11555 Dublin Boulevard • P.O. Box 2909 • Dublin, CA 94568-2909
 (925) 829-9220 / FAX (925) 803-4263

Estimator: STEVE LIPPIS • Website: www.desilvagates.com
 An Equal Opportunity Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

SACRAMENTO INTERNATIONAL AIRPORT EAST TAXIWAYS IMPROVEMENTS Contract No. 4325, AIP No. 3-06-0204-56

OWNER: COUNTY OF SACRAMENTO

INTERNAL SERVICES CONTRACT & PURCHASING SERVICES DIVISION
 9660 Ecology Lane, Sacramento, CA 95827

BID DATE: MAY 26, 2016 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

CLEARING AND GRUBBING/DEMOLITION, ELECTRICAL, PCC PAVING, STRIPING, UNDERGROUND, TRUCKING, WATER TRUCKS, STREET SWEEPING, P-154 SUBBASE MATERIAL, P-209 CRUSHED AGGREGATE BASE MATERIAL, AND P-401 ASPHALT CONCRETE MATERIAL.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is [ftp@desilvagates.com](ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com) and password is [f7pa55wd](ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com)) or from the Owner.

Fax your bid to (925) 803-4263 to the attention of Estimator Steve Lippis. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an equal opportunity employer.

With SBE you can:

FIND
 Subcontractors, Vendors,
 and Suppliers

REACH
 Diverse Audiences

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 Public Legal Notices
 Job Listings

Contact us at 800-800-8534 or sbe@sbeinc.com



SUB-BID REQUEST AD ORDER FORM

FAX completed form to (415) 778-6255 or
EMAIL your ad to **Nabil Vo** at nvo@sbeinc.com

SUB-BIDS REQUESTED FROM QUALIFIED:

MBE WBE DBE DVBE OBE LBE UDBE SBE

PROJECT: _____

PROJECT LOCATION:(City, County, or District) _____

PROJECT NUMBER: _____

BID DATE: _____

BID TIME: _____

COMPANY NAME: _____

ADDRESS: _____

CITY/STATE/ZIP: _____

PHONE: _____

FAX: _____

CONTACT: _____

PUBLICATION DATES (please enter the days you want the ad to run):

SBE Weekly Newspaper (THURSDAY) / Print & Electronic Distribution:

SBE Today E-edition (Daily) / Electronic Distribution

MONDAY _____ TUESDAY _____ WEDNESDAY _____
THURSDAY _____ FRIDAY _____

www.sbeinc.com: Beginning _____

PUBLICATION INFO: Reserve space by 3 p.m. the day preceding publication date. Late ads subject to a 25% late fee.

STANDARD SIZE: AD MEASURES 2.5" X 4", company logo may be included with 2.5" X 4" ad or larger.

SUB-BID REQUEST AD



120 Granite Rock Way, San Jose, CA 95136 • Phone (408) 574-1400 • Fax (408) 365-9548
Contact: Bryan Jones • Email: estimating@graniterock.com

REQUESTING SUB-QUOTES FROM QUALIFIED SBE
SUBCONTRACTORS/SUPPLIERS/TRUCKERS FOR:

Regnart Creek Erosion Repair Project

Contract No.: C0615

Owner: Santa Clara Valley Water District

Engineers' Estimate: \$700,000.

BID DATE: June 1, 2016 @ 2:00 PM

Items of work include but are not limited to: Crushed & Broken Stone, Landscaping, Concrete & Cement, Reinforcing Bar Section, Fencing, Construction Staking, Clear & Grubbing, Shaped Bedding, Highway Planting, Soil Amendments, Hydroseeding, Erosion Control, Reinforcing Steel, Drainage Pumping Equipment, Land Surveying, Demolition,

Granite Rock Company 'Graniterock' is signatory to Operating Engineers, Laborers, Teamsters, Carpenters and Cement Masons unions. 100% performance and payment bonds will be required from a qualified surety company for the full amount of the subcontract price. Bonding assistance is available. Graniterock will pay bond premium up to 1.5%. In addition to bonding assistance, subcontractors are encouraged to contact Graniterock Estimating with questions regarding obtaining lines of credit, insurance, equipment, materials and/or supplies, or with any questions you may have. Subcontractors must possess a current contractor's license, insurance and worker's compensation coverage. Subcontractors will be required to enter into our standard contract. Graniterock intends to work cooperatively with all qualified firms seeking work on this project.

We are an Equal Opportunity Employer

- Your advertisement in the SBE is sent to the contractors, professional and business service businesses you want to reach.
- SBE daily and weekly circulation reaches over **70,000** construction, commodity, professional and business service businesses.
- SBE's B2B database has the largest central circulation database of certified **DBE/SBE/WBE/DVBES**

Grow Your Business! Subscribe to SBE

- One Year Subscription - \$260
- 6-Month Subscription - \$180
- 3-Month Subscription - \$90

For bulk rates call for pricing

Company Name _____
Contact _____
Address _____
City/State/Zip _____
Phone _____ Fax _____
Email _____

- Subscriptions are non-refundable.
- Subscriptions begin upon receipt of payment.
- Make check payable to: Small Business Exchange, Inc.
- Mail payment & form to:
**795 Folsom Street, 1st Floor, Room 1124
San Francisco, CA 94107**

Fax your subscription form to (415) 778-6255
or email it to sbe@sbeinc.com

Check Enclosed Charge (circle one) VISA/MC/AMEX

Account # _____ Expiration Date: _____
[Grid for account number and expiration date]

California Sub-Bid Request Ads



SWINERTON BUILDERS

INVITATION TO PREQUALIFY FOR CSUF – TOCA PROJECTS

DUE DATE FOR PREQUALIFICATIONS

Requesting completed prequalification forms from Subcontractors by Monday June 6, 2016

OUTREACH GOALS: 8% DVBE Requirement, 30% SBE Goal

PROJECT INFORMATION AND DESCRIPTION:

CSUF TOCA – ANTICIPATED PROJECTS:

Student Health Center East & West Building Lobby Renovation:

The work consists of renovation of 5082 sq. ft. located in the Student Health and Counseling Center East and West building and site development of approximately 14,000 sq. ft. The project renovate existing spaces to provide additional offices and shared lobby serving the two building, as well as exterior elements to connect the building, supplement waiting areas.

University Hall Financial Aid and DSS Renovation:

The work consists of renovation of approximately 6,590 sq. ft. on the first floor of the existing University Hall for Financial Aid and Disabilities Services Support. Project renovation of existing office spaces.

TRADES

CSI Divisions 1 thru 32 – TBD per Project Requirements / Scope

REQUIRED SUBMITTALS

Swinerton Prequalification

Project List including CSUF/ Swinerton projects completed within the past 5 years

List of two projects completed in California within the past 5 years

Personnel Labor Rates- Apprentice though

Project Manager with escalation through 2 years.

Subcontractors will be scored on the following: Past Projects Completed, Bond Rate,

EMR, Personnel Rates, DVBE, SBE Certifications.

Subcontractor must get Prequalified with Swinerton Builders to bid

If interested in prequalifying, please contact

Nancy Figueroa at nfigueroa@swinerton.com or 213.869.3400 for the prequalification forms.

An Equal Opportunity Employer



McGuire and Hester

9009 Railroad Avenue • Oakland, CA 94603

Phone: (510) 632-7676 • Fax: (510) 562-5209

Contact: Randy Somerday - rsomerday@mcguireandhester.com

Sub Bids Requested From Qualified DVBE Subcontractors & Suppliers for

New Haven Unified School District - James Logan High School Track & Field Upgrade

Location: Union City, Alameda County • Project No. 695 • Bid Date: June 9th, 2016 @ 2:00PM

McGuire and Hester is seeking qualified subcontractors in the following trades: Synthetic turf, earth-work, site concrete, underground utilities, bleacher modifications, electrical, fencing and gates, athletic equipment, trucking, and asphalt. We will pay up to and including one and one-half percent (1-1/2%) of your bonding cost. Certification assistance is available, as well as viewing plans and specs.

An Equal Opportunity Employer



Kiewit Infrastructure West Co.

4650 Business Center Drive Fairfield, CA 94534

Attn: Victor Molina • norcal.bids@kiewit.com

Requests sub-bids from qualified Subcontractor, Consultants, and/or Suppliers seeking to participate in the City of Auburn, 2016 WWTP Secondary Treatment Improvements Project in Auburn, CA.

<http://www.epa.gov> / <http://www.sba.gov> / www.californiaucp.org

Subcontractors and Suppliers for the following project:

2016 WWTP Secondary Treatment Improvements Project

Project No. SP05

Owner: City of Auburn

Bid Date: June 16, 2016 @ 3:00 P.M.

Disadvantaged Business Enterprises (DBEs)

Minority Business Enterprise (MBE), Women Business Enterprise (WBE), Small Business Enterprise (SBE), Small Business in a Rural Area (SBRA), Labor Surplus Area Firm (LSAF), or Historically Underutilized Business (HUB) Zone Businesses wanted for the following scopes, including, but not limited to:

Asphalt Paving, Aggregates, Blasting, Concrete, Concrete Pumping, Concrete Ready-mix, Concrete Reinforcement Supply & Install, Precast Concrete, Cast in Place Concrete, Clear & Grub, Conveying System, Grouting, Demo, Dewatering, Access Doors & Windows, Electrical, Equipment, Erosion Control, Grading, Filter Fabric, Finishes, HVAC, Masonry, Metals, Paintings & Coatings, Piping & Valves, Quality Control, Saw-cutting, Surveying, Shoring, Specialties, Street Sweeping, SWPPP, Temp Facilities, Thermal & Moisture Protection, Cathodic Protection, Pre-Engineered Metal Buildings, Storage Tanks, Wood & Plastics, Trucking & Hauling.

Bonding, insurance, and any technical assistance or information related to the plans or specification and requirements for the work will be made available to interested CUCP, MBE, SBE, SBRA, LSAF or HUB Certified DBE business suppliers and subcontractors. Assistance with obtaining necessary equipment, supplies, materials, or services for this project will be offered to interested certified suppliers and subcontractors.

Subcontractor and Supplier Scopes are due June 10, 2016 and Quotes NO LATER THAN June 15, 2016 at 5 P.M.

Plans are available for viewing at our office at our address below and through SmartBidNet (SBN).

All subcontractors that are registered in our SBN database will receive an invitation to bid. Please visit <http://www.kiewit.com/districts/northern-california/overview.aspx> to register your company to be able to receive bidding information, Plans and Specifications

Performance Bond and Payment Bonds may be required for Subcontractors and Supply Bond for Suppliers on this project.

Clean Water State Revolving Fund Provisions apply

Buy American Iron & Steel (AIS) requirements apply

An Equal Opportunity Employer

CA Lic. 433176

DIR # 100001147



Kiewit Infrastructure West Co.

4650 Business Center Drive Fairfield, CA 94534

Attn: Victor Molina - victor.molina@kiewit.com

Requests sub-bids from qualified California Department of General Services (DGS) certified Small Business Enterprises (SBE) and Micro Small Businesses, Subcontractors, Consultants, and/or Suppliers seeking to participate in the Santa Clara Valley Water District, Lower Berryessa Creek Flood Protection Project – Phase 2 in Milpitas, CA.

<http://www.pd.dgs.ca.gov>

Subcontractors and Suppliers for the following project:

Lower Berryessa Creek Flood Protection Project – Phase 2

Project No. 40174005

Contract No. C0614

Owner: Santa Clara Valley Water District

Bid Date: June 1, 2016 @ 2:00 P.M.

Disadvantaged Business Enterprises (DBEs)

wanted for the following scopes, including, but not limited to: AC Paving, Aggregates, Articulated Concrete Block, Anti-Graffiti Coating, Minor Concrete, Certified Soil Scientist, Clear & Grub, Concrete, Concrete Pumping, Concrete Supply, Concrete Reinforcement Supply & Install, Precast Concrete, Cast in Place Concrete, CIDH Concrete Piles, Dewatering, Earthwork, Erosion Control, Fences & Gates, Flood Gates, Grouting, Irrigation, Landscaping, Joint Sealant, Metals, Noise & Vibration Monitoring, Pedestrian Bridge, Pipe Supply, Potholing, Quality Control, Shoring, Slope Protection, Soil Remediation, Street Sweeping, SWPPP, Temp Facilities, Traffic Control Trucking & Hauling, Waterstops, Water Truck, Well Abandonment.

Bonding, insurance and any technical assistance or information related to the plans or specification and requirements for the work will be made available to interested DGS certified, SBE and Micro SB suppliers and subcontractors. Assistance with obtaining necessary equipment, supplies, materials, or services for this project will be offered to interested certified suppliers and subcontractors

Subcontractor and Supplier Scopes are due May 6, 2016 and Quotes NO LATER THAN May 10, 2016 at 5 P.M.

Plans are available for viewing at our office at our address below and through SmartBidNet (SBN).

All subcontractors that are registered in our SBN database will receive an invitation to bid. Please visit <http://www.kiewit.com/districts/northern-california/overview.aspx> to register your company and to be able to receive bidding information, view plans and specifications.

You can view the plans in our office during regular business hours by appointment.

Performance Bond and Payment Bonds may be required for subcontractors and a suppliers bond for suppliers

An Equal Opportunity Employer

CA Lic. 433176

DIR # 100001147



O.C. Jones & Sons, Inc.

1520 Fourth Street • Berkeley, CA 94710 • Phone: 510-526-3424 • FAX: 510-526-0990

Contact: Jean Sicard • An Equal Opportunity Employer

REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:

Hwy 132 Repair Pavement and Install ITS Elements • San Joaquin County near Vernalis Caltrans #10-068204 • BID DATE: June 9, 2016 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Lead Compliance Plan, Construction Area Signs, Traffic Control System, Type III Barricade, Portable Changeable Message Sign, Portable Radar Trailer, SWPPP, Storm Water Annual Report, Sweeping, Treated Wood Waste, Bird Exclusion Devices, Asbestos Surveying, Sample and Analysis, Adjust Utilities to Grade, Cold Plane AC, Clearing & Grubbing, Shoulder Backing, Subgrade Enhancement Geotextile Class A1, Rubber Mat, Erosion Control, Hydromulch, Straw, Compost, Sand Cover (Seal), Asphaltic Emulsion (Flush Coat), Precoated Screenings, Prepaving Inertial Profiler, Prepaving Grinding, AC Dike, Rumble Strip-Ground-in, Asphalt Rubber Binder, Concrete Pavement, JPCP, Data Core, Tack Coat, Individual Slab Replacement, Crack and Seal, Isolation Joint Seal (Silicone), CIDH Concrete Pile, Structural Concrete, Paving Notch Extension, Joint Seal, Sign Structure, Roadside Signs, Concrete Backfill, Crash Cushions, Channelizers, Reinforced Concrete Pipe, Minor Concrete, Delineator, Object Marker, Midwest Guardrail System, Concrete Barrier, Transition Railing, End Anchor Assembly, Striping & Marking, Communication Conduit, Microwave Vehicle Detection System, Electrical and Construction Materials

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DBE Participation. Plans & Specs are available for viewing at our office or through the Caltrans Website at www.dot.ca.gov/hq/esc/oe/weekly_ads/index.php.

Visit Small Business Exchange at www.sbeinc.com
to download the latest SBE Newspaper and Newsletter

ABLE: Asian Black Latino Enterprises

Small Business Utilization at SFO

**Dana Lang, Small Business Affairs Officer
San Francisco International Airport**

Dear Dana:

Thank you for an excellent start and response to our request for a utilization study. The 2014-2015 information per your pie charts shows some of what we are looking for. Do you have data yet for the other years in question? Do you have info for PR, finance, insurance, air freight, parking, legal like you do for concessions? We know many of the Black firms in question and Hyacinth, Cesar and I can help identify the Black company owners in question. This is what we are really looking for to show to our community that many small Black businesses have gotten some of your SFO work.

We also note that in some cases Blacks have attained 9% of your business in some professional and 24% of the PMSS management category. This looks better than we thought in these categories. But in others – such as other professional services – we are absent entirely.

Also we see that you have disaggregated the Asian Category into Asia Pacific, Asian Indian, Southeast Asian, Chinese and Philippines. This fractures their

combined 40% utilization in many professions. They have attained almost the White utilization numbers in the se professions.

You will also note a few of our “post-it” noted on your pic charts where we highlight this.

As for as goals for the future, we will take it up with our Board. Eighteen percent is a good yardstick to try some compensatory level to make up for prior years of underutilization we have to spread your business out to more and smaller community based service providers. Our community is in Crisis because of the lack of goals and contracts for us in the City.

We desperately need to reach more of our people. Your efforts at breaking down the small concession barriers are laudable. This needs to happen in other parts of SFO contracting.

We are here to work with you to make SFO even more inclusive in the future.

Sincerely,

Myles C. Stevens, Architect
855 Sansome Street, Suite 200
San Francisco, CA 94111
Tel: (415) 397-6500 (Office)

(415) 971-3240 (Cell)
Email: mstevens@stevens-arch.com

.....

Dear Dana:

1. What I have requested of you and Emylene is a utilization study for 2015 2014, 2013, and 2012.

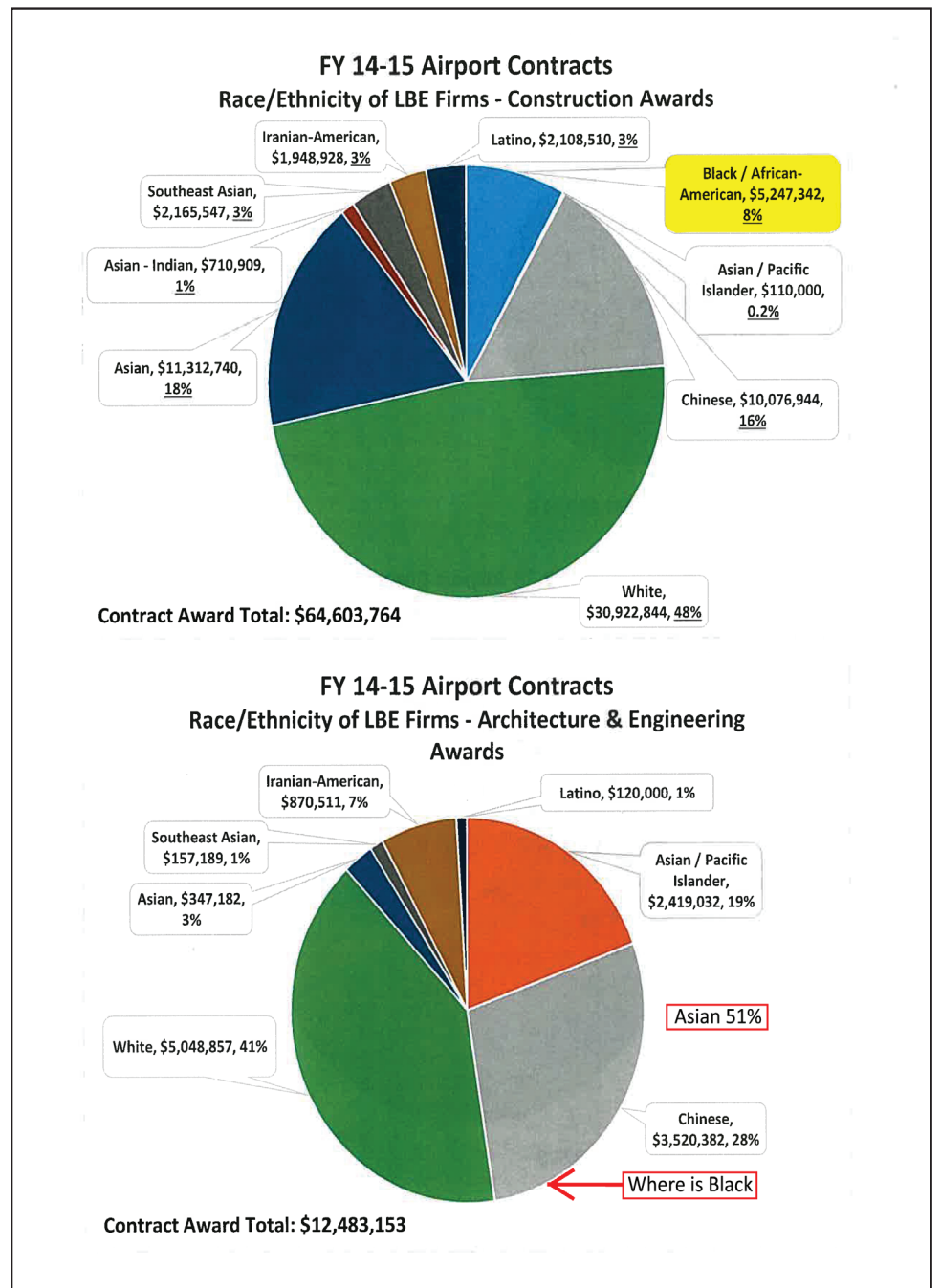
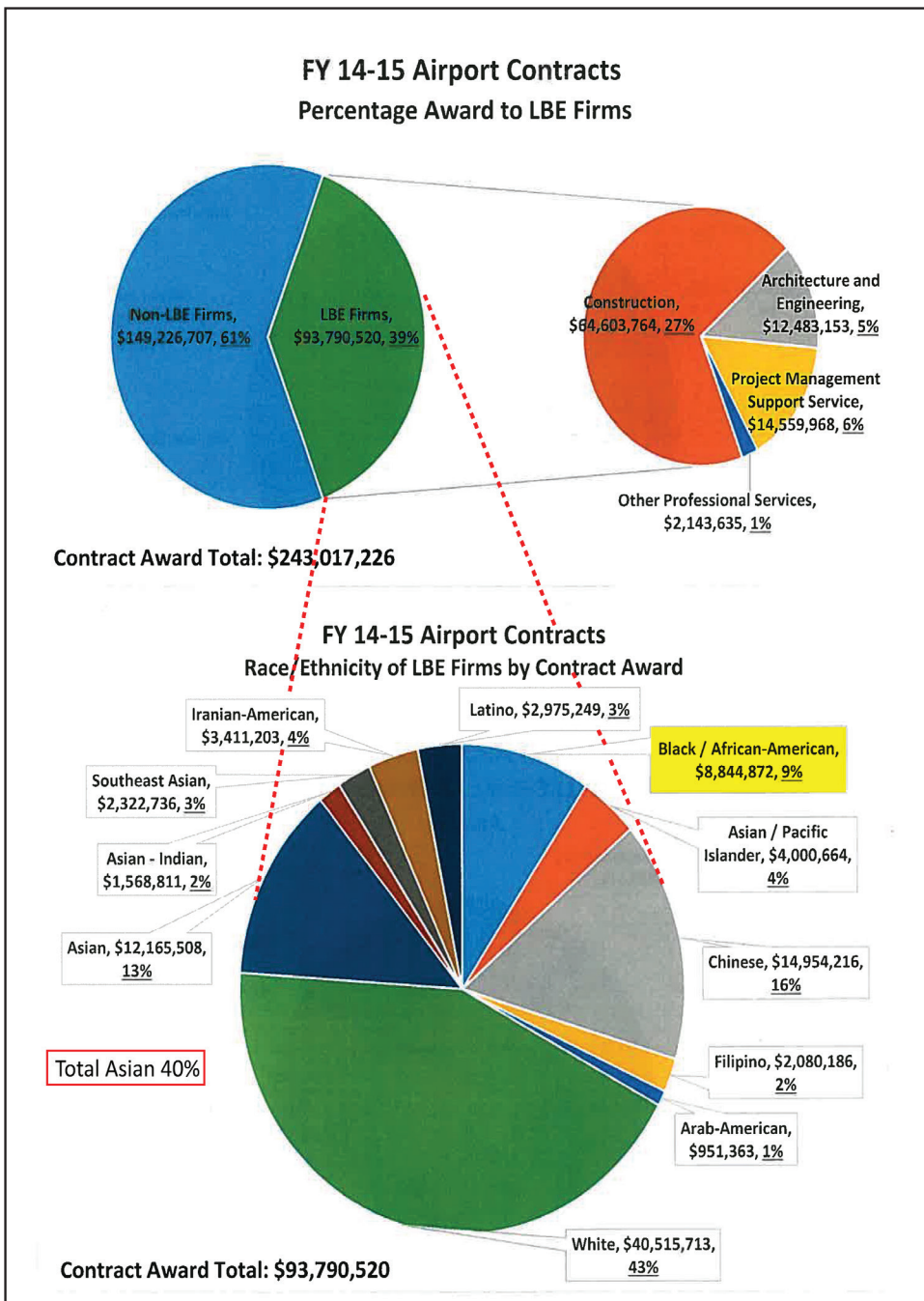
2. Could you break it down by business category like construction, architecture & engineering, PMSS Construction Management, finance, accounting, legal, concessions, public relations, air freight service, and parking?

3. What I am looking for is to see where Black owned firms have won prime and sub-consulting contracts. At your January SFO luncheon you featured: The Allen Group, Shatche Jefferson; AE-3 Doug Davis; Ingrid Merriweather Insurance Bonding. But what were their dollar amounts for their various contracts compared to the overall amount in their industry. I am trying to see the “beef” not the sizzle of your showcase. For example for Ingrid, what was her fee compared to the total insurance-bonding professional group? For the Black concession firm, what was their gross compared to the total concession take for SFO? For the AE3 joint venture with Woods Bagot

and another with The Allen group for construction management, what was their fee compared to all CM work? Robert Simms runs an Air Freight company and a parking garage at SFO. What is his gross compared to the overall take for the freight and Parking revenue at the airport. Leonard Berry does financial studies for you with Vincent McCarley. What is their share in that industry? And Darolyn Davis won a public Relation contract at SFO. What is her share of the overall PR work at the airport? Fred Jordan won a PMSS contract with AECOM for utility studies. What's their share for total PMSS works compared to all the PMSS work?

4. My firm was a sub-consultant to AECOM - FEJA on that contract. Please include our \$30,000 amount for Black owned sub-consultants. We are also a sub to ABA Global for REACH work now. Include that. For three years we worked on your TSA baggage security improvements.

Please include our \$200,000 fee for Black subs. Similarly, we are listed for Trico Construction-Lot “D” parking improvements \$50,000 and for Cambridge CM security Office I.T. rehab... our baggage work was done for the prime firm BNP of Colorado and Connecticut in 2012, 2013, 2014.



Business Facts

Women are Leading the Rise of Black-Owned Businesses



By Erika H. Becker-Medina,
Chief, Data User Outreach & Education
Branch, Economy-Wide Statistics Division

Black business ownership is on the rise.

The number of black or African American-owned firms grew 34.5 percent between 2007 and 2012 — from 1.9 million to 2.6 million in 2012. In contrast, the total number of firms in the United States increased 2.0 percent during the same period, from 27.1 million in 2007 to 27.6 million in 2012. However, the proportion of black or African American-owned businesses account for 9.4 percent of all firms, which is still below the 13.1 percent black or African American share of the U.S. adult population (according to the Census Bureau's July 1, 2012, population estimates).

These business figures are from the Survey of Business Owners, which provides a broad socio-economic picture of business owners across the nation and is part of the Census Bureau's economic census conducted every five years. Drawing upon a sample of 1.75 million employer and nonemployer businesses, the Survey of Business Owners collects data on firms' receipts, payroll and employment as well as the gender, ethnicity, race and veteran status of the firm owners. It is the most authoritative source of data on businesses by the demographic characteristics of the owner. The first results from the 2012 Survey of Business Owners were released last year. This blog kicks off an analytical series that takes a deeper dive into the Survey of Business Owners data for different demographic groups.

So, who contributed to the increase of the number of black or African American-owned businesses? Women! The number of black/female-owned firms climbed 66.9 percent, from 900,000 in 2007 to 1.5 million in 2012. Additionally, these 1.5 million black/female-owned businesses accounted for 58.9 percent of the nation's 2.6 million black or African American-owned businesses. Nationally, women owned just over a third (35.8 percent or 9.9 million) of all firms in 2012.

The sales or receipts from these businesses tell a different story. While the number of black or African American-owned firms represented 9.4 percent of all firms, the \$150.2 billion in sales generated

from these firms were less than half of a percent (0.4 percent) of the total sales for all firms (\$33.5 trillion) in 2012. Included in the grand total are publicly held and other firms that are not classifiable by race (or gender, ethnicity and veteran status), and with \$21.6 trillion in sales, these firms amounted to almost two-thirds (64.3 percent) of the total sales for all firms in 2012. When looking solely at firms classifiable by gender, ethnicity, race and veteran status, sales from black or African American-owned businesses made up 1.3 percent of total sales (\$12.0 trillion).

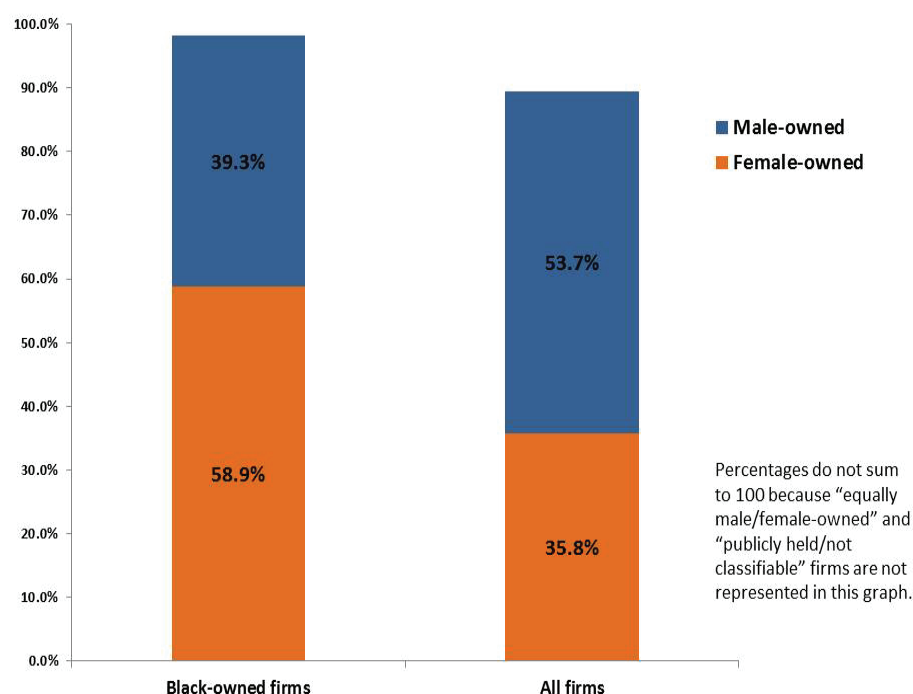
This disparity is also visible between genders. Even though black or African American-owned businesses were predominantly women-owned (58.9 percent), the reverse was true for revenue. Approximately two-thirds (66.7 percent) of the \$150.2 billion in sales generated by black or African American-owned firms were from male-owned businesses (\$100.1 billion) in 2012.

In addition to gender distribution, economic industries are spread differently among demographic groups. The top three moneymaking sectors for those firms classifiable by gender, ethnicity, race and veteran status were wholesale trade (NAICS 42) with \$2.8 trillion, retail trade (NAICS 44-45) with \$2.1 trillion, and manufacturing (NAICS 31-33) with \$1.3 trillion in sales for 2012. However, neither wholesale trade nor manufacturing ranked among the top three sectors for black or African American-owned firms. Instead, health care and social assistance (NAICS 62), retail trade, and professional, scientific and technical services (NAICS 54), with \$24.2 billion, \$17.2 billion and \$15.7 billion in revenue, respectively, were the top sales generators for this group. (NAICS stands for North American Industry Classification System.)

This is just a sliver of the data available from the Survey of Business Owners. Geographic detail, down to the economic place (a community with at least 2,500 people), is also available, as is the size of firms by employment levels and receipts. Come back to this space for additional blogs about these data!

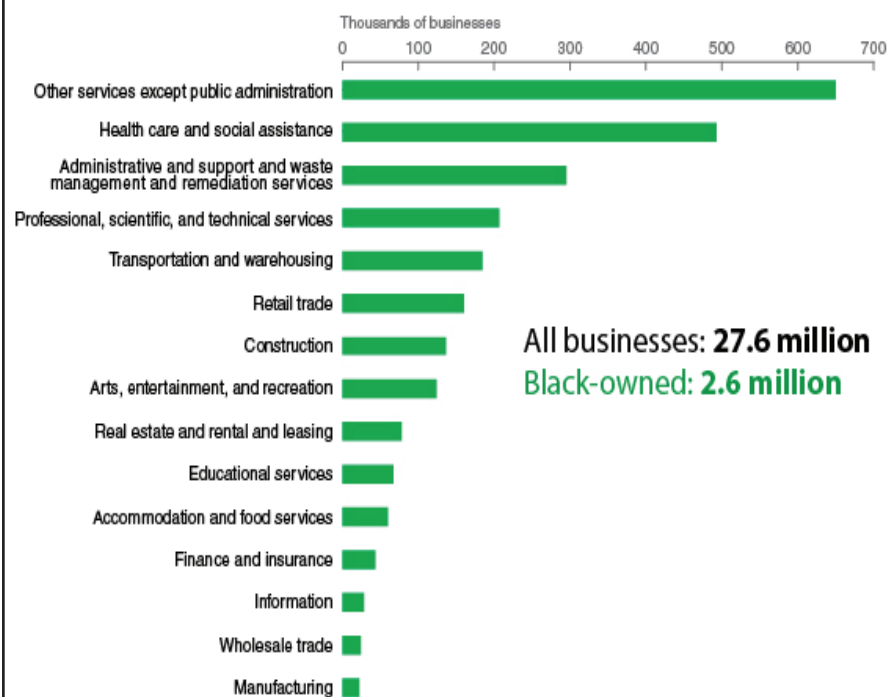
Source: <http://blogs.census.gov>

Gender Distribution of Business Owners for Black or African American-Owned Firms and All Firms



Source: U.S. Census Bureau, 2012 Survey of Business Owners:
<http://www.census.gov/econ/sbo/>

Sectors with at least 20,000 African American/Black-Owned Businesses in the U.S.



Note: "Other Services" includes repair and maintenance (automotive, consumer electronics, etc.), personal/laundry services (hair/salon, dry cleaning, pet care).

United States
Census Bureau
U.S. Department of Commerce
Economics and Statistics Administration
U.S. CENSUS BUREAU
census.gov

Source: 2012 Survey of Business Owners
<<http://www.census.gov/econ/sbo/>>

Public Legal Notices

Yerba Buena Island – in San Francisco

Treasure Island Community Development is requesting qualified, interested construction firms to respond to a public request for

Interim Grading Construction services for Water Tank Area on Yerba Buena Island.

For more information, please visit:
<http://mission.sfgov.org/OCABidPublication/BidDetail.aspx?K=10892>

Treasure Island Development Authority (TIDA) has established the 41% Small Business Enterprise (SBE)

Participation goal for construction firms.

Respondents are encouraged to check this website regularly for updates.

Pre-Bid Meeting: May 24, 2016 @ 10:00 AM

**Casa de la Vista-Treasure Island
191 Avenue of Palms • San Francisco, CA 94130**

**Proposals must be submitted by
June 9, 2016 @ 2:00 PM (PST).**



CITY & COUNTY OF SAN FRANCISCO DEPARTMENT OF PUBLIC WORKS

Contract No. 7981A (ID No. FCA16110) ZUCKERBERG SAN FRANCISCO GENERAL HOSPITAL AND TRAUMA CENTER – HYBRID MRI/IR PROJECT

Sealed bids will be received at 1155 Market Street, 4th Floor, San Francisco, California 94103 until **2:30 p.m. on June 1, 2016**, after which they will be publicly opened and read. Digital files of Bid Documents, Plan Holders Lists, and Addenda may be downloaded at no cost from the Public Works Electronic Bid Documents Download site at www.sfdpw.org/biddocs. Please visit the Contracts, Bid Opportunities and Payments webpage at www.sfdpw.org for more information. Notices regarding Addenda and other bid changes will be distributed by email to Plan Holders.

The work includes purchase and installation of all pertinent equipment, and construction for Hybrid MRI/IR Rooms and their supporting rooms in Surgery area of Hospital's Basement 1 Level. The scope of work involves partitions, ceilings, floors, electrical, telecommunication, mechanical, plumbing, medical gas hook-up, fire alarm and fire sprinkler alterations, hazardous materials abatement, and construction barriers as noted in the specifications and drawings. This work is to be reviewed by the Office of Statewide Hospital Planning and Development (OSHPD). The time allowed for completion is 225 consecutive calendar days. The Architect's estimate is approximately \$3,400,000. For more information, contact the Project Manager, Christine Tang at 415-206-7183.

On July 1, 2014, the registration program under section 1725.5 of the California Labor Code went into effect. The program requires that all contractors and subcontractors who bid or work on a public works project register and pay an annual fee to the California Department of Industrial Relations ("DIR").

No contractor or subcontractor may be listed in a bid or awarded a contract for a public works project unless registered with the DIR as required by Labor Code section 1725.5 [with limited exceptions from this requirement for bid purposes only under Labor Code section 1771.1(a)].

This Project shall incorporate the required partnering elements for **Partnering Level 1**. Refer to Section 01 31 33 for more details.

Pursuant to San Francisco Administrative Code ("Administrative Code") Section 6.25 and Chapter 25 of the Environment Code, "Clean Construction" is required for the performance of all work.

The Specifications include liquidated damages. Contract will be on a Lump Sum Bid Items basis. Progressive payments will be made.

The Contract will be awarded to the lowest responsible responsive bidder.

A bid may be rejected if the City determines that any of the bid item prices are materially unbalanced to the potential detriment of the City.

Bid discounts may be applied as per Administrative Code Chapter 14B. LBE Subcontracting Participation Requirement is **20%**. Call Kelly Dwyer at 415-558-4080 for details. In accordance with Administrative Code Chapter 14B requirements, all bidders shall submit documented good faith efforts with their bids, except those who exceed the above stated LBE Subcontracting Participation Requirement by 35%. Bidders must achieve 80 out of 100 points to be deemed responsive. Bidders will receive 15 points for attending the pre-bid conference, if scheduled. Refer to CMD Form 2B.

A pre-bid conference will be held on **May 18, 2016 at 1:00PM** at Zuckerberg San Francisco General, 1001 Potrero Ave., Building 40, 4th Floor Main Conference Room.

For information on the City's Surety Bond Program, call Jennifer Elmore at (415) 217-6578.

A corporate surety bond or certified check for ten percent (10%) of the amount bid must accompany each bid. Administrative Code Section 6.22(a) requires all construction greater than \$25,000 to include performance and payment bonds for 100% of the contract award.

Class "B" license required to bid.

In accordance with Administrative Code Chapter 6, no bid is accepted and no contract in excess of \$600,000 is awarded by the City and County of San Francisco until such time as the Mayor or the Mayor's designee approves the contract for award, and the Director of Public Works then issues an order of award. Pursuant to Charter Section 3.105, all contract awards are subject to certification by the Controller as to the availability of funds.

Minimum wage rates for this project must comply with the current General Prevailing Wage as determined by the State Department of Industrial Relations. Minimum wage rates other than applicable to General Prevailing Wage must comply with Administrative Code Chapter 12P, Minimum Compensation Ordinance.

This Project is subject to the requirements of the San Francisco Local Hiring Policy for Construction ("Policy") as set forth in Administrative Code Section 6.22(g). Bidders are hereby advised that the requirements of the Policy will be incorporated as a material term of any contract awarded for the Project. Refer to Section 00 73 30 of the Project Manual for more information.

Bidders are hereby advised that the Contractor to whom the Contract is awarded must be certified by the Contract Monitoring Division as being in compliance with the Equal Benefits Provisions of Chapter 12B of the Administrative Code within two weeks after notification of award.

If a bidder objects on any ground to any bid specification or legal requirement imposed by this Advertisement for Bids, the bidder shall, no later than the 10th working day prior to the date of Bid opening, provide written notice to the Contract Administration Division, San Francisco Public Works, setting forth with specificity the grounds for the objection.

Right reserved to reject any or all bids and waive any minor irregularities.

5/19/16
CNS-2881029#
SMALL BUSINESS EXCHANGE

The Comeback and Competition of the Inner City

Continued from page 1

as L.A. and San Antonio—which have been historically dominated by suburbs—saw a notable increase in inner-city employment from 2002-2011. Overall, metros that have experienced an inner-city revival tend to be geographically diverse with above-average high-wage job growth, lower levels of racial segregation, and less job sprawl than other metros.

The revival of the inner city is driven by the growth of high-wage sectors of the economy, the study finds. This is line with other research, which has found inner cities to have higher concentrations of high-skill jobs in finance, media, and entertainment, and even, in some cases, tech. In particular, inner cities have benefited from the considerable expansion of education and medical jobs—the so-called “eds and meds”—which added more than 1.7 million inner-city jobs between 2002 and 2011. My own research suggests that, while eds and meds have added jobs, they are not necessarily important drivers of metro economies compared to tech or creative sectors. On the flip side, food services have added 323,000 low-wage jobs in inner cities, an indication of their divided high- and low-skill economies, and perhaps of gentrification as well.

Inner cities continued to deindustrialize, according to the study, losing 782,000 reasonably well-paying manufacturing jobs between 2002 and 2011. Higher-wage inner-city employment growth is typically tied to nearby anchor institutions, such as universities and medical centers, while lower-wage employment growth in restaurants and retail establishments may reflect the

movement of more affluent households back to the city.

Ultimately, the study finds that inner-city employment growth was faster in neighborhoods in the most central, functional, and desirable areas of cities—those that are close to downtown, have the best access to nearby transit, and are adjacent to areas with lots of population growth. This suggests that the urban revival may be increasingly limited to more advantaged areas of the city, while high-poverty neighborhoods face ongoing limitations to economic improvement.

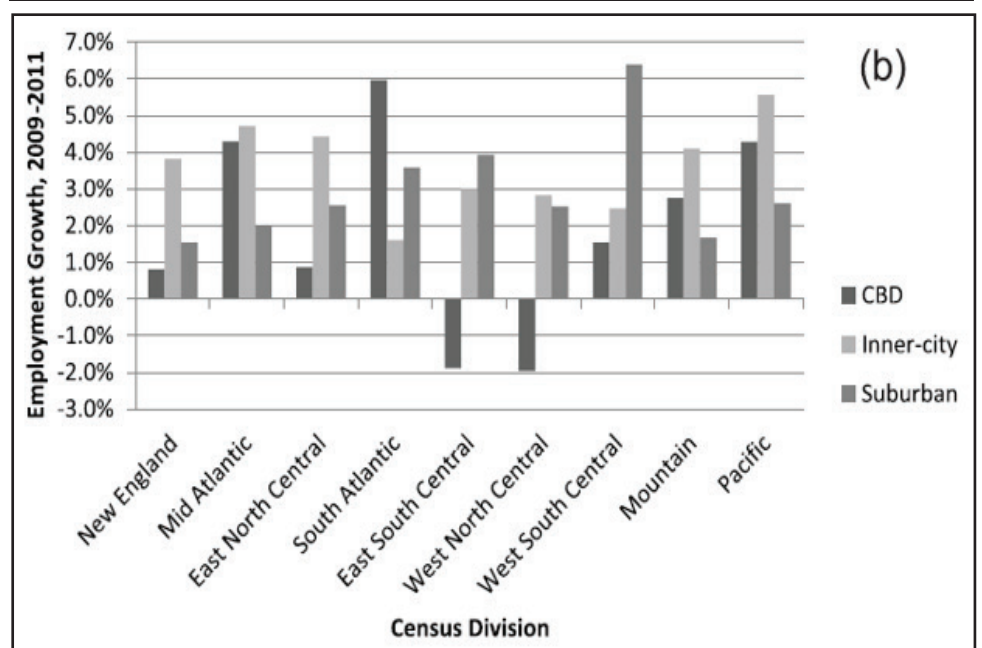
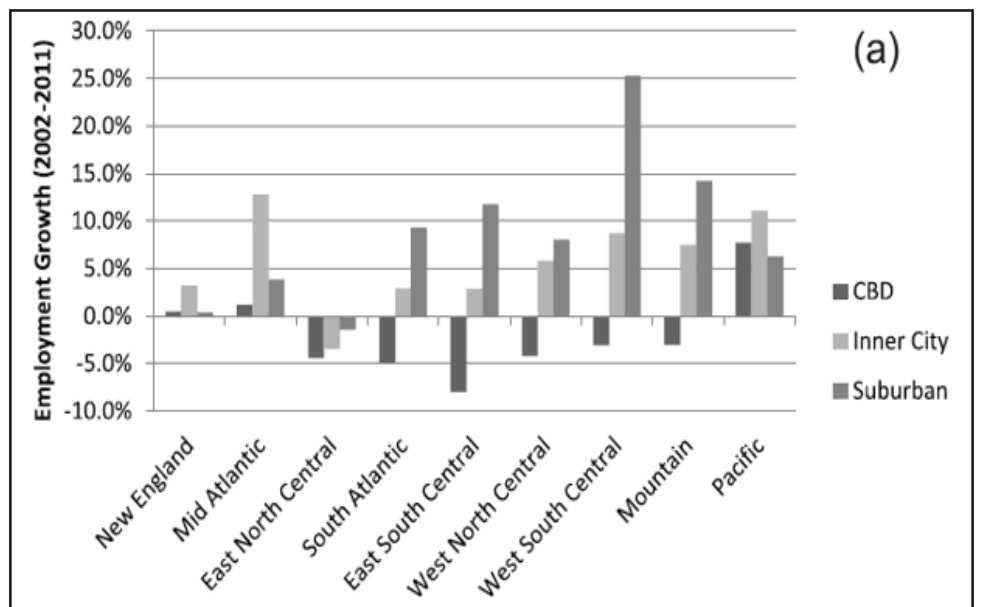
Business clusters in the inner city

The second study, by Mercedes Delgado of the MIT Sloan School of Management and Kimberly Zeuli of the Initiative for a Competitive Inner City, examines the clusters of business and industry in the inner city. To do so, the study uses data from the Initiative for a Competitive Inner City and the U.S. Cluster Mapping Project to examine the relationship between clusters and employment growth in over 300 inner cities from 2003-2011. This time, “inner cities” are defined as economically distressed areas with high concentrations of poverty and unemployment. The study focuses specifically on clusters of traded industries, or higher value-added, higher-wage industries that trade goods and services with other places.

Visit link for the full article:

www.sbeinc.com/resources/cms.cfm?fuseaction=news_detail&articleID=1612&pageID=25

Source: <http://www.citylab.com>



Fictitious Business Name

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0370741-00

Fictitious Business Name(s):

Chapel by the Sea
Address
3434 17th Street,
San Francisco, CA 94110
Full Name of Registrant #1
**Duggan's Funeral Service,
a California Corporation**
Address of Registrant #1
3434 17th Street,
San Francisco, CA 94110

This business is conducted by **A Corporation**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **2/11/2006**

Signed: **Steven J. Welch**

This statement was filed with the County Clerk of San Francisco County on **4/29/2016**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Fallon Lim**
Deputy County Clerk
4/29/2016

5/5/16 + 5/12/16 + 5/19/16 + 5/26/16

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0370740-00

Fictitious Business Name(s):

College Chapel Mortuary
Address
3434 17th Street,
San Francisco, CA 94110
Full Name of Registrant #1
**Duggan's Funeral Service,
a California Corporation**
Address of Registrant #1
3434 17th Street,
San Francisco, CA 94110

This business is conducted by **A Corporation**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **5/26/2002**

Signed: **Steven J. Welch**

This statement was filed with the County Clerk of San Francisco County on **4/29/2016**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Fallon Lim**
Deputy County Clerk
4/29/2016

5/5/16 + 5/12/16 + 5/19/16 + 5/26/16

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0370621-00

Fictitious Business Name(s):

1.) Early Girl Press
2.) Early Girl Studio
Address
65 Norfolk Street #5,
San Francisco, CA 94103
Full Name of Registrant #1
Kristin Murtagh
Address of Registrant #1
65 Norfolk Street #5,
San Francisco, CA 94103

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **4/16/2016**

Signed: **Kristin Murtagh**

This statement was filed with the County Clerk of San Francisco County on **4/25/2016**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Jennifer Wong**
Deputy County Clerk
4/25/2016

4/28/16 + 5/5/16 + 5/12/16 + 5/19/16

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0370756-00

Fictitious Business Name(s):

IMPACTO PENTECOSTES
Address
2 Sadowa Street,
San Francisco, CA 94112
Full Name of Registrant #1
Jose Alberto Corado
Address of Registrant #1
14 Naglee Street,
San Francisco, CA 94112

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **4/16/2016**

Signed: **Jose Alberto Corado**

This statement was filed with the County Clerk of San Francisco County on **5/2/2016**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Jennifer Wong**
Deputy County Clerk
5/2/2016

5/5/16 + 5/12/16 + 5/19/16 + 5/26/16

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0370767-00

Fictitious Business Name(s):

La Loma Produce #8
Address
2840 Mission Street,
San Francisco, CA 94110
Full Name of Registrant #1
Arturo Martinez
Address of Registrant #1
17 Amberwood Cir.,
South San Francisco, CA 94080

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **5/3/2016**

Signed: **Arturo Martinez**

This statement was filed with the County Clerk of San Francisco County on **5/6/2016**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Sonya Yi**
Deputy County Clerk
5/3/2016

5/12/16 + 5/19/16 + 5/26/16 + 6/2/16

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0370739-00

Fictitious Business Name(s):

The Duggan Welch Family
Address
3434 17th Street,
San Francisco, CA 94110
Full Name of Registrant #1
**Duggan's Funeral Service,
a California Corporation**
Address of Registrant #1
3434 17th Street,
San Francisco, CA 94110

This business is conducted by **A Corporation**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **1/1/1974**

Signed: **Steven J. Welch**

This statement was filed with the County Clerk of San Francisco County on **4/29/2016**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Fallon Lim**
Deputy County Clerk
4/29/2016

5/5/16 + 5/12/16 + 5/19/16 + 5/26/16

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0370623-00

Fictitious Business Name(s):

Visioneer Financial
Address
4221 Mission Street,
San Francisco, CA 94112
Full Name of Registrant #1
Monica A. Tracht
Address of Registrant #1
863 Bellevue Avenue,
Daly City, CA 94014

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **4/25/2016**

Signed: **Monica A. Tracht**

This statement was filed with the County Clerk of San Francisco County on **4/25/2016**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Maribel Jaldon**
Deputy County Clerk
4/29/2016

5/12/16 + 5/19/16 + 5/26/16 + 6/2/16

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0370831-00

Fictitious Business Name(s):

Whole Wines Trade
Address
138 Sanchez Street,
San Francisco, CA 94114
Full Name of Registrant #1
Canela Gourmet Inc. (CA)
Address of Registrant #1
138 Sanchez Street,
San Francisco, CA 94114

This business is conducted by **A Corporation**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**.

Signed: **Francisco J. Cifuentes**

This statement was filed with the County Clerk of San Francisco County on **5/6/2016**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Susanna Chin**
Deputy County Clerk
5/6/2016

5/12/16 + 5/19/16 + 5/26/16 + 6/2/16

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0370756-00

Fictitious Business Name(s):

Yindeli Shiatsu
Address
3446 Balboa Street,
San Francisco, CA 94121
Full Name of Registrant #1
Yu Guo Xian
Address of Registrant #1
44 Lucy Street,
San Francisco, CA 94124

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **Yu Guo Xian**

This statement was filed with the County Clerk of San Francisco County on **4/29/2016**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Maribel Jaldon**
Deputy County Clerk
4/29/2016

5/5/16 + 5/12/16 + 5/19/16 + 5/26/16

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0370546-00

Fictitious Business Name(s):

Sweet Candles and Gifts
Address
835 Junipero Serra Blvd.,
San Francisco, CA 94127
Full Name of Registrant #1
Catherine Cheng
Address of Registrant #1
835 Junipero Serra Blvd.,
San Francisco, CA 94127

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **4/18/2016**

Signed: **Catherine Cheng**

This statement was filed with the County Clerk of San Francisco County on **4/18/2016**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Jennifer Wong**
Deputy County Clerk
4/18/2016

4/21/16 + 4/28/16 + 5/5/16 + 5/12/16

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0370444-00

Fictitious Business Name(s):

1.) Marianne Beck Consultants
2.) Marianne Beck Consulting
Address
91 Bridgeview Drive,
San Francisco, CA 94124
Full Name of Registrant #1
Marianne Beck
Address of Registrant #1
91 Bridgeview Drive,
San Francisco, CA 94124

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **3/28/2016**

Signed: **Marianne Beck**

This statement was filed with the County Clerk of San Francisco County on **4/12/2016**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

ABANDONMENT OF FICTITIOUS BUSINESS NAME

STATEMENT OF ABANDONMENT OF USE OF FICTITIOUS BUSINESS NAME

File No. 0364644-00

The registrant(s) listed below have abandoned the use of the fictitious business name(s):

1.) Yindeli Shiatsu
Located at **3446 Balboa Street, San Francisco, CA 94121**

This fictitious business name was filed in the County of San Francisco on **5/4/2015** under file **0364644-00**.

Name and address of Registrants (as shown on previous statement)

Full Name of Registrant #1
Chen Xiao Wen
778 40th Avenue, San Francisco, CA 94121

This business was conducted by a **AN INDIVIDUAL**
Signed: **Chen Xiao Wen**

This statement was filed with the County Clerk of San Francisco County on **4/29/2016**

Filed: **Sonya Yi**
Deputy County Clerk
4/29/2016

5/5/16 + 5/12/16 + 5/19/16 + 5/26/16



Access to Capital



Best Small-Business Loans for Minorities in 2016

Finding a small-business loan is hard — and can be even harder for minority business owners. Less wealth and fewer assets to secure a loan, among other factors, can stand between minority-owned businesses and financing, according to the federal Minority Business Development Agency.

“Collateral can be a big difficulty,” says Sasha Werblin of the Greenlining Institute, a nonprofit that works to bring capital and resources into minority communities, hard hit during the recent foreclosure crisis. The resulting tarnished credit, a red flag for lenders, has made it more difficult for some minority small-business owners to qualify for traditional loans, she says.

The average personal credit score for a minority business owner is 707, 15 points lower than the overall average for small-business owners, according to a 2016 study by Experian. And the average business credit score for a minority small business is 49.7 — nearly five points lower than the national average, the study found.

But financing is out there. We’ve rounded up some top sources for minority entrepreneurs looking for loans:

SBA Community Advantage Loans

This program is for businesses — including those owned by minorities — that need \$250,000 or less and are located in underserved communities. The Small Business Administration works with local, mission-based lenders to provide financing. In the last year, 30% of the SBA’s 7(a) loans for startup and existing small businesses, which include Community Advantage Loans, went to minority business owners. Check out the Small Business Administration website for more information and a list of approved lenders.

SBA microloans

Microloans of up to \$50,000 are offered through nonprofit organizations and come with a maximum repayment term of six years. Interest rates range from 8% to 13%, according to the SBA. Providers include the Opportunity Fund



Photo Credit: businessfirstfamily.com

for California borrowers, 90% of whom are minority-owned businesses, according to the company. There’s also LiftFund (62% of borrowers identified as Hispanic in 2014) and Accion (60% of borrowers are from minority communities). Here’s a list of providers, or contact your local SBA district office for assistance.

National African American Small-Business Loan Fund

The Valley Economic Development Center (VEDC) and JPMorgan Chase recently announced a new small-business loan program for African American-owned small businesses in New York, Chicago and Los Angeles. Loan sizes will range from \$35,000 to \$250,000, and borrowers will also be provided with technical assistance such as marketing, business plan development and fi-

nancial consulting. Learn more here - <http://www.vedc.org/Resources/News/VEDC-and-JPMorgan-Chase-Announce-Loan-Fund-for-Afr.aspx>

Alternative lenders

Online lenders provide small-business loans faster with generally less stringent requirements. The cost for this convenience is a higher APR than traditional banks. These lenders don’t specialize in minorities, but if you don’t qualify for a bank loan because of bad credit, no collateral or a limited business history — or simply can’t afford to wait months for financing — they provide a good option.

Want more options?

If you want to compare other financing alternatives, NerdWallet has come up with a list of the best small-business loans to meet your needs and

goals. We gauged lender trustworthiness, market scope and user experience, among other factors, and arranged them by categories that include your revenue and how long you’ve been in business.

<https://www.nerdwallet.com/small-business-loans>

Steve Nicastro is a staff writer at NerdWallet, a personal finance website. Email: Steven.N@nerdwallet.com. Twitter: @StevenNicastro.

To get more information about funding options and compare them for your small business, visit NerdWallet’s small-business loans page. For free, personalized answers to questions about financing your business, visit the Small Business section of NerdWallet’s Ask an Advisor page.

Source: <http://newsok.com>

Wells Fargo Supports Diverse-Owned Small Businesses, Distributes \$22.3 Million

Wells Fargo & Company (NYSE: WFC) today announced it is providing \$22.3 million in lending capital and grants to 15 Community Development Financial Institutions (CDFIs) selected for round one of the Wells Fargo Works for Small Business®: Diverse Community Capital program. CDFIs are private, nonprofit financial institutions that assist underserved populations. The three-year Diverse Community Capital (DCC) program will provide a total of \$75 million in lending and grant capital over six selection rounds to CDFIs that support diverse-owned small businesses. CDFIs interested in the program’s second round can submit an interest form through June 1.

The program launched in November 2015 by providing \$4.45 million in loan and grant funds to three CDFIs and encouraging others to submit interest forms for the program’s first official round. More

than 100 CDFIs responded, and Wells Fargo will distribute a total of \$5.67 million in grants and \$16.67 million in lending capital to the 15 CDFIs selected.

“The Diverse Community Capital program is one of many ways Wells Fargo demonstrates its commitment to helping small businesses start, stabilize, and grow, and we’re excited that CDFIs are showing such interest in the program,” said Mike Rizer, Wells Fargo’s head of Community Relations. “CDFIs are vital to the success of many small businesses and the additional capital, technical assistance and other support these 15 CDFIs will be able to provide to the diverse-owned small businesses in their communities will help make those businesses, and ultimately, our communities, even stronger.”

The DCC program is a component of Wells Fargo’s four-point plan, which seeks to address chal-

lenges that diverse small business owners face when starting or growing businesses. The program is a collaboration between Wells Fargo and Opportunity Finance Network, a national network of CDFIs.

Round One Grant and Lending Capital Recipients

The round one DCC recipients are:

- Access to Capital for Entrepreneurs, Inc. (ACE) – Atlanta, Georgia
- Albina Opportunities Corporation - Portland, Oregon
- Bridgeway Capital, Inc. - Pittsburgh, Pennsylvania
- Community Investment Corporation (CIC) - Chicago, Illinois
- CommunityWorks - Greenville, South Carolina

- Craft3 - Ilwaco, Washington
- ECDC Enterprise Development Group - Arlington, Virginia
- Forward Community Investments, Inc. - Madison, Wisconsin
- Metropolitan Economic Development Association (Meda) - Minneapolis, Minnesota
- Montana & Idaho Community Development Corporation - Missoula, Montana
- Natural Capital Investment Fund, Inc. (NCIF) – Shepherdstown, West Virginia
- Pacific Community Ventures - San Francisco, California
- Pathway Lending - Nashville, Tennessee

■ Continued on page 12

SUB-BID REQUEST AD

Turner

Turner Construction Company, representing Oakland International Airport as their General Contractor, formally announces the upcoming bidding opportunity on the project listed below. Bidders are encouraged to seek Local/Small Business certification from the Port of Oakland before June 13th for Bid Group A.

International Arrivals Building (IAB) Upgrades

Approximate Construction Value: \$25,000,000
Owner: Port of Oakland

NOTICE:

PRE-BID MEETING HAS MOVED FROM MAY 25TH TO JUNE 8TH
BID DUE DATE HAS MOVED FROM JUNE 8TH TO JUNE 22ND
TRADE PACKAGE DISTRIBUTION HAS CHANGED, SEE BELOW FOR DETAILS

This project includes expansion and renovation to the International Arrivals Building at Oakland International Airport. We will be building an addition to accommodate a second baggage carousel and conveyance system, and expanded queuing and processing areas; updating restroom facilities, seismic upgrades and building system infrastructure upgrades, architectural updates within the existing IAB facility.

The following trade packages will be bid as a part of Bid Group A:

2.10 DEMOLITION AND ABATEMENT, 2.50 LANDSIDE CIVIL, 3.30 STRUCTURAL CONCRETE / REBAR, 5.10 STRUCTURAL STEEL, 7.00 ROOFING, 7.60 FLASHING, METAL PANELS, 8.80 GLAZING BID GROUP A, 14.00 BAGGAGE HANDLING

The following draft trade packages will be released as part of Bid Group B approximately two months after Bid Group A:

1.00 GENERAL REQUIREMENTS B, 6.10 MILLWORK, 8.10 DOORS / FRAMES / HARDWARE, 8.80 GLAZING BID GROUP B, 9.20 DRYWALL / INSULATION / PLASTER / FRP, 9.30 CERAMIC TILES, 9.40 TERRAZZO, 9.50 ACOUSTIC CEILINGS, 9.60 CARPET / RESILIENT FLOORING, 9.62 EPOXY FLOORING, 9.90 PAINTING, 10.10 SIGNAGE AND PANEL SIGNAGE, 10.20 TOILET PARTITIONS / ACCESSORIES/METAL LOCKERS/VISUAL DISPLAY SURFACES, 12.40 ROLLER SHADES, 13.72 PAGING AND AV, 13.85 FIRE ALARM, 15.00 HVAC, 15.30 FIRE PROTECTION, 15.40 PLUMBING, 16.00 ELECTRICAL, 16.70 TELE DATA, 17.00 ENERGY MANAGEMENT CONTROL SYSTEMS

Plans and Specifications Plans, Specifications, and Requirements will be available after June 1st. Please go to <https://turnemoral.box.com/s/5if5ro4gqamyxlmqy0tau983v8fbkye2> to access the documents. You will be asked for your own user name and password.

Pre-Bid Meeting A non-mandatory Pre-Bid Meeting will be held on Wednesday, June 8th at Turner's Airport office at 1100 Airport Drive, 2nd Floor. This meeting will cover Bid Group A bid packages. Attendance at this meeting is STRONGLY ENCOURAGED.

Prequalification Bidders interested in working with Turner on this project will be required to submit a prequalification package. Contact Melanie Mintenko for more information.

Sealed bids for Group A are due no later than 2pm, Wednesday, June 22nd

DELIVER TO: Turner's Oakland Office
Attn: Melanie Mintenko

300 Frank H. Ogawa Plaza, Suite 510 • Oakland, CA 94612

Turner has a 70% LBABE/LIABE goal which includes a 17% SBE/VSBE goal for this project. Preference will be given to subcontractors holding these Port certification. Certification may be applied for at: <http://www.portofoakland.com/srd/>

Mentor/Protégé Program Participation—Subcontractors are highly encouraged to participate in Turner's Mentor/Protégé Program. Participation in this program will count towards the award decisions for this project.

Please direct all questions to Melanie Mintenko at 510-882-7581 or mmintenko@tcco.com

Minority Entrepreneurship

Continued from page 1

ment organization in Detroit's Eastern Market district. The area that surrounds the district has some of the highest poverty rates in the region. Eastern Market partnered with FoodLab Detroit, a nonprofit that helps start-up food businesses, to create Detroit Kitchen Connect in 2013.

Detroit Kitchen Connect is designed to help entrepreneurs overcome one of the biggest obstacles for starting a food business in Detroit: the high cost of setting up a commercial kitchen. Detroit Kitchen Connect currently consists of two commercial kitchens that Detroit area food entrepreneurs can use to test recipes and create products. Eastern Market Corporation is also in the process of developing an accelerator program to support the growth of more food entrepreneurs.


Another of Detroit's inner city incubators is TechTown, started in 2000. It has three programs for tech entrepreneurs: a business incubation program as well as two accelerator programs, DTX Launch Detroit, a 10-week summer accelerator for students, and the Labs Venture Accelerator, a 12-week program designed for later-stage technology start-ups. TechTown employs numerous strategies to boost minor-

ity participation rates in its programs, including intentionally building diverse leadership and mentorship teams, targeting recruitment, and hosting public events that are open and free to the public.

TechTown also operates a program called BLOCKS to further promote inclusive entrepreneurship throughout Detroit. The BLOCKS program takes TechTown's tech and business support on the road to Detroit neighborhoods and it serves entrepreneurs in sectors beyond tech, such as small manufacturing, retail and various lifestyle businesses. The program was started, in the words of Paul Riser, TechTown's Managing Director, because "there was a realization that not everyone will make it to our doorstep and not everyone's a tech-based entrepreneur, but we still have something to offer and it's in the interest of the economy to stabilize commercial corridors in neighborhoods, deliver community development and try to grow that into true economic development."


Visit link below for the full article:
www.sbeinc.com/resources/cms.cfm?fuseaction=news_detail&articleID=1613&pageID=25

Source: <http://icic.org>



Seeking all:

MBE
WBE
DBE
DVBE



MEET THE PRIME:

Kaiser Permanente Downtown Medical Office Building

Meet project managers from The Whiting-Turner Contracting Company to learn about opportunities in:

- Construction/Final Clean Up
- Misc. Steel
- Casework
- Insulation
- Doors and Hardware
- Ceiling Acoustical Tile
- Flooring
- Painting/Coating
- Ceramic Tile
- Toilet Partitions
- Window Treatments

- Breakout sessions with project managers
- Not yet MBE/WBE/DBE/DVBE certified? We can help!
- Learn how to get pre-qualified to do business with Whiting-Turner
- Available resources: Bonding and financing assistance


When: May 24th, 2016
5:00 PM - 7:00 PM

Where: 500 I Street
Sacramento, CA 95825


Please RSVP at the link below:
<https://kaiserdowntownmob.eventbrite.com>

* Light refreshments will be provided


Organized By




MINORITY BUSINESS DEVELOPMENT AGENCY
BUSINESSCENTER
U.S. DEPARTMENT OF COMMERCE
SAN JOSE - FRESNO - SAN FRANCISCO



WT
WHITING-TURNER



California Capital PTAC
Procurement Technical Assistance Center



SUHR RISK SERVICES
of California
INSURANCE BROKERS

Questions?
Contact: SiewYee Lee
Email: slee@sanjosembdcenter.com
Phone: 408.998.8058 ext. 139

Wells Fargo Supports Diverse-Owned Small Businesses

Continued from page 11

- The Support Center - Raleigh, North Carolina
- WWBIC, The Wisconsin Women's Business Initiative Corporation - Milwaukee, Wisconsin

Each CDFI focuses on providing loans, technical training and business development resources that create and sustain jobs and wealth in traditionally underserved communities and populations.

How CDFIs make a difference: A small-town sheep farmer's business goes national

James Joyner is a disabled African-American U.S. Army veteran whose work with DCC recipient Natural Capital Investment Fund (NCIF) transformed his family's farm from a labor of love to a profitable enterprise. Fulfilling a promise to his parents to keep Joyner Farm in the family following their deaths, Joyner returned home to Faison, North Carolina and decided to raise sheep — a new venture for the farm, and for Joyner. He turned to NCIF for help.

The CDFI focuses on helping entrepreneurs and enterprises that are good stewards of natural resources. NCIF helped Joyner develop financial projections for his business and connected him with an innovative solar farm company that helps market his lamb and allows him additional pasture land for grazing. NCIF eventually made a loan that helped Joyner expand his flock, upgrade pastures and fencing, and build a lambing shed for shelter during bad weather. Today, Joyner Farm is profitable, and Joyner sells his grass-fed, antibiotic-free lamb to a well-known national organic and natural foods grocery chain.

"NCIF didn't just loan me money," said Joyner. "They took extra time, made an extra effort to help me with different aspects of my business which let me know the success of my business is just as important to them as it is to me."

"We're fortunate to work with good businesses with good prospects, but like James, they simply need to develop a track record so they can qualify for traditional financing," said Rick Larson, senior vice president of NCIF. "The DCC program provides critical support so we can help more small business owners get to that point."

NCIF is receiving \$1.6 million in lending and grant capital from Wells Fargo during round one of the DCC program. They and each of the DCC recipients will help business owners like Joyner through various lending and support initiatives. Visit Wells Fargo Stories to learn about more small business owners who benefited from the support of CDFIs.

Interest forms now being accepted for second round

Wells Fargo is accepting interest forms for round two of the DCC program through June 1st. CDFIs can visit www.wellsfargo.com/cdfi to learn more about the program's guidelines and to access the online interest form. In addition to lending and/or grant capital, the program also offers CDFIs support known as social capital. Offered through Opportunity Finance Network, this component focuses on activities such as mentorship, peer learning, marketing/outreach, and guidance on tailored products.

Source: www.wellsfargo.com